

A 12-week online program with content provided by industry leading executives. This program provides best practices in leadership, organizational development and change management, negotiation and collaboration, effective business communication, and delivering value within high performance management.

### **Course 1: Leadership Mindset & Positive Engagement**

This course provides insights from members of the program's National Leadership Board on the ways leaders shift their mindset from being excellent individual contributors to becoming highly effective leaders. The course also focuses on increasing empowerment and engagement to achieve individual, team and enterprise success. The second half of this course demonstrates how leaders enable "positively deviant" performance and engender positive culture and communication.

### **Course 2: Leading Effective Change**

The emphasis of this course is to prepare participants to engage in change initiated by others and to drive effective change as an active change agent. This course illustrates three facets of organizational change, including planning, executing and sustaining successful change. A balance of theoretical and pragmatic insights allows participants to understand the strategic, financial or market-based reasons for change and drive toward breakthrough results.

### **Course 3: Communication and Collaboration**

Participants learn and practice the skills needed to improve the quality of interpersonal communication in a variety of contexts. Participants will learn how to effectively speak the language of business and convey information across diverse stakeholder groups, as well as break down silos between business divisions to drive better decision making. Each participant will understand effective communication as it relates to leading others, managing conflict, providing and receiving feedback, and negotiating with the Mutual Gains Approach.

### **Course 4: Leading High Performance Teams**

This closing course focuses on measures, metrics, and practices used across the enterprise to achieve high performance. Participants learn that business results – values and benefits – may differ from one company to the next and even from department to department within a single company, but the consistent variable is It's All About People.

#### **COURSE 1**

Module 1: Your Leadership Mindset  
 Module 2: Your Potential as a Positive Leader  
 Module 3: Positive Leadership and Your Team: Empowerment & Engagement  
 Module 4: Leadership Rules and Your Oath  
 Break Week

#### **COURSE 2**

Module 1: The Process of Change: Planning  
 Module 2: The Process of Change: Executing  
 Module 3: The Process of Change: Sustaining  
 Module 4: Leadership Rules and Your Oath  
 Break Week

#### **COURSE 3**

Module 1: Speaking the Language of Business  
 Module 2: Positive Communications  
 Module 3: Mutual Gains Approach

#### **COURSE 4**

Module 1: It's All About People  
 Graduation



“Many frontline managers are exactly the people we cannot afford to lose. The NACo High Performance County Leadership Academy helps to retain these vital employees and helps enable them to be better leaders.”

Matt Chase, Executive Director, NACo